

## The Center for New Ventures and Entrepreneurship 2012 Summit Award

In 2012, the Center for New Ventures and Entrepreneurship introduced the Summit Award, which seeks to highlight an Aggie owned and led business with the highest average revenue over a three-year-period that may or may not have made the current year's Aggie 100 list. This year's recipient, Oil States International, Inc., was selected based upon average revenue



Cindy B. Taylor '84

for 2009, 2010, and 2011. During the tenure of current President and CEO, Cindy B. Taylor, Oil States has grown from a \$450 million equity market capitalization in excess of \$4 billion. In addition, the stock price has increased from \$9 per share to approximately \$80 per share currently. In 2005, Oil States was ranked #9 in Forbes Magazine's Top 100 Best Mid-Cap Stocks. In 2006, Oil States was also named in the top 100 fastest growing companies by Fortune Magazine.

Cindy grew up on a farm in rural Goldthwaite, a small town in Central Texas. In her early years, she didn't really know much about big business much less ever think about becoming the President & CEO of a Fortune 1000 Company. Following in her dad's footsteps, she enrolled in Texas A&M University in the fall of 1980. College Station was a big city compared to her hometown. However, she quickly made many friends and realized that she had found her new home. The warmth and friendliness of the university made it seem like a much smaller and welcoming community.

Cindy graduated from Mays Business School in December 1983 and moved to Houston to start a career in public accounting and quickly



gained exposure to the energy industry. She is now the President, Chief Executive Officer and a Director of Oil States International, Inc., a diversified oilfield services company that trades on the NYSE.

Prior to joining Oil States, Cindy served as the Chief Financial Officer of L.E. Simmons & Associates, Incorporated (SCF Partners), a private equity firm specializing in oilfield service investments. It was during her tenure at SCF Partners that she helped lead the effort to merge four private companies and take them public via an initial public offering in 2001 which then became Oil States International. She previously served as the Vice President–Controller of Cliffs Drilling, a contract drilling company, from 1992 to 1999 and worked for Ernst & Young in public accounting from 1984 to 1992. Throughout her public accounting career, she served companies in the energy industry.

Cindy is one of only 40 female CEOs in the Fortune 1000. She is currently a Director of Tidewater Inc., a global provider of vessels servicing the oil and gas industry. She received a BBA degree in accounting from Texas A&M University and is a certified public accountant. She is active in many industry and community organizations and is married to Allan, her husband of 27 years.



### Oil States International, Inc.

Houston, TX

**Cindy B. Taylor '84**

President & CEO

**Industry:** Diversified Oilfield Services

**Average Revenue:** \$2,666,471,333

**Total Employees:** 8,000

**Year Founded:** 2001

She and Allan have three boys, two of whom are Aggies at Mays Business School. She loves sports and the outdoors and particularly enjoys tennis, golf, cycling and skiing. Cindy is active at Texas A&M University and serves on the Dean's Development Council at Mays, as well as, the 12th Man Foundation and the Association of Former Students. Cindy was honored with a Legacy Award by the Texas A&M Women's Former Students Network in 2010, was named a Mays Outstanding Alumni in 2011, and was recently honored as one of Ernst & Young's Entrepreneur Of The Year 2012 Gulf Coast Area award recipients.

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